



Applications Specialist - Development

About Us

Haemokinesis is an innovative, research driven Australian biotech company committed to satisfying the needs of customers worldwide with fast, reliable diagnostic platforms in laboratory and point-of-care / point-of-trauma in the fields of immunohaematology and emergency medicine.

About the Role

Haemokinesis is seeking an Applications Development Specialist to be responsible for coordinating the development pathway for new products and enhancements to the existing product lines. The ideal applicant will have significant laboratory experience in blood group serology and a thorough understanding of diagnostic reagents and diagnostic equipment, software and their applications.

Full time role based in Hallam, Victoria.

About You

- Bachelor's Degree in Science or similar
- At least 5 years' experience in the Clinical Diagnostics space
- Liaise with sales and marketing teams to ascertain new product requirements and development requirements for existing products
- Liaise with and coordinate activities of both hardware and software development teams to achieve successful application outcomes to meet these requirements
- Manage new product validations both internally and externally and provide feedback on further development needs
- Clear and effective communication with both internal and external clients.
- Conduct product application training, including preparing materials required, for internal staff.
- Maintain a high level of interaction and engagement with other departments (e.g., sales, production, R&D) to ensure coordination of activities
- Develop and maintain relationships at multilevel with Lab scientists and Lab Managers to further validation opportunities
- Ability to work in a virtual and remote environment as required, engaging strong project management skills
- Some travel required within the territory
- Excellent organisational, analytical and problem-solving skills
- Team player that understands the collaborative nature of the industry

Remuneration

Excellent salary package commensurate with experience and skills, with room for advancement.

Incredible work satisfaction providing innovative Australian products to the world which will directly and indirectly save lives, improve patient outcomes and raise the standard of available healthcare in many parts of the world.